



660 Speedvale Ave. West  
Suite 205, Guelph, ON N1K 1E5

p: 519.767.2665  
f: 519.767.2502

Dear Beef Producer:

Welcome to our Herd Evaluation Service - a system for commercial and purebred cow-calf producers to keep records on all of their animals, regardless of breed composition. The goal of this service is to provide valuable decision-making tools to increase profitability.

Productivity and profitability of your cow herd will increase with your improved ability to:

- ✓ Keep inventory records (historical and current) on your cow herd;
- ✓ Identify cull cows;
- ✓ Create and market uniform groups of calves;
- ✓ Select heifer replacements and compare sire performance; and
- ✓ Track, year to year, herd performance relative to provincial benchmarks.

In your package, we have included all the materials you need to get started. After you have enrolled, you will receive the following reports:

- ✓ Herd Management and Performance Report - a great tool to help you assess the performance of your herd compared to a provincial average benchmark herd.
- ✓ Cow Productivity Report - valuable information on the individual performance of every cow in your herd to help with culling decisions.
- ✓ Weaning Report – detailed information on your current calf crop performance.
- ✓ Additionally, the birthdate information of your calves will go automatically into the CCIA age verification database.

To help you make genetic selection decisions, you will receive indexes for all your cows, calves and bulls.

If you have any questions on any of the enclosed material, please do not hesitate to give us a call at 1-519-767-2665. We thank you for your interest in BIO and look forward to hearing from you in the near future.

Sincerely,

Beef Improvement Opportunities



## SILVER Herd Recording Service Client Enrolment Form

To start Herd Recording with BIO, please complete the following form and mail this with your completed worksheets to:

BIO  
660 Speedvale Avenue W. Suite 205  
Guelph, Ontario  
N1K 1E5

Farm Name: \_\_\_\_\_

Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, Province: \_\_\_\_\_

Postal Code: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Would like to receive updates and information from BIO via email? \_\_\_\_\_

If you have herd prefix letters assigned by a breed association, please indicate below.

Breed Association: \_\_\_\_\_ Herd Prefix: \_\_\_\_\_

Breed Association: \_\_\_\_\_ Herd Prefix: \_\_\_\_\_

Breed Association: \_\_\_\_\_ Herd Prefix: \_\_\_\_\_

I authorize and consent to the disclosure of information on the above pages for the purposes of general analysis on an aggregate basis as long as individual confidentiality is maintained. I hereby certify that the information provided to BIO is complete and accurate in every respect.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

# PRODUCTS AND SERVICES

## 2009 – 2010 FEE SCHEDULE

EFFECTIVE OCT 1<sup>ST</sup>, 2009

INFORMATION MANAGEMENT	Age Verification	Health Records	Complete Indexes	Genetic Evaluations ( BEP/HEP)	HERD SIZE (# of COWS)			
					Up to 30	31 to 100	101 to 250	Over 251
Tags from BIO ( <i>wide selection of RFID &amp; blank tags</i> )	✓					FREE		
Health Record Keeping (bioTrack)	✓	✓			\$3.99/mo	\$5.99/mo	\$7.99/mo	\$9.99/mo
*Silver Herd Recording (bioTrack)	✓	✓	✓		\$9.99/mo	\$12.99/mo	\$15.99/mo	\$18.99/mo
*Gold Herd Recording (bioTrack)	✓	✓	✓	✓	\$15.99/mo	\$17.99/mo	\$19.99/mo	\$29.99/mo

\* *paper records: Add \$1.00 per cow*

*Tags from other vendors: Age verification fee is \$0.50 per calf*

### BULL and HEIFER EVALUATIONS (*fees applies to Centre Manager only*) *Bull/Heifer Consignors must be in GOLD Herd Recording*

One Time Set-Up Fee per Centre Manager	\$150
Bull Fees	\$49 per bull less \$12 when the bull(s) has BIO calculated weaning index on/or by 56 day report
Heifer Fees (SOT/Interim/EOT)	\$16 per heifer
Heifer Fees (Weaning/Yearling Wts)	\$11 per heifer

### ULTRASOUND

Yearling Ultrasound	\$10 per head + \$50 per hour + mileage
Cup Ultrasound	Additional \$5 per head
Ultrasound sent to Breed Assoc.	\$25 transfer fee per scan date

### CARCASS PREDICTION (Feedlot)

Carcass Prediction	\$150 call fee (\$225 for more than 3 hrs travel one way) + \$9 per head
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### SALE CATALOGUES

Option 1 (BIO data file to create your own)	\$150
Option 2 (EOT report with sale animals – 150 reports, up to 60 animals)	\$250
Option 3 (BIO format – 300 copies, up to 60 animals)	\$1,000
Catalogue Listing on BIO website	\$100



*NOTE: Prices do not include GST*

**Contact one of our Field Staff:** Western Ontario : Jamie O'Shea (519) 400-8974  
Eastern and Northern Ontario: Brittney Livingston (519) 767-2665 ext 316

# Herd Recording: Getting Started



## Step 1: Complete the Cow Enrolment Worksheet

Use the Cow Enrollment Worksheet to record information on all the cows currently in your herd. Every cow in your herd should be recorded on this worksheet. If you do not have complete data on every cow, fill in all the information you have. If you purchased cows, it is a good idea to record the previous owner so we can match the cow with her previous performance information.

Cow Enrollment Worksheet						
Farm Name: _____		Telephone: _____				
Name: _____		Work Phone: _____				
Address: _____		Fax: _____				
City / Postal Code: _____		Email: _____				
Page ___ of ___						
Cow Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Tattoo	National ID	Cow's Sire				
Cow Eartag	Reg. #	Cow's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Cow Breed			Comments (previous owner, etc.)	

## Step 2: Complete the Bull Battery Worksheet

The Bull Battery Worksheet is similar to the Cow Enrollment Worksheet, but is used to record information on all bulls used in your herd. If you do not have complete data on every bull, fill in all the information you have. Make sure you mark whether the bull was AI and whether it was BIO tested.

Bull Battery Worksheet						
Farm Name: _____		Telephone: _____				
Name: _____		Work Phone: _____				
Address: _____		Fax: _____				
City / Postal Code: _____		Email: _____				
Page ___ of ___						
Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

## Step 3: Complete the Calving Worksheet

If you already have calving information and/or weaning weights on a calf crop, use the Calving Worksheet to record the information. Only record tattoo of sire and dam on this form since detailed information on all cows and bulls in your herd were recorded in Steps 1 and 2.

## Step 4: Send the Worksheets to BIO

When we receive your Worksheets, we will generate reports and summaries of your herd performance. This will be returned to you along with detailed guides in a Herd Recording Binder.

## Step 5: Payment Options

You have the option of paying by VISA, MasterCard or cheque. Please make cheques payable to BIO.

Method of payment:	<input type="checkbox"/> Visa	<input type="checkbox"/> MasterCard	<input type="checkbox"/> Cheque
Number on card:	_____	Exp. Date:	____ / ____
Name on card:	_____	Signature:	_____

*For office use only
Authorization number: _____
Date: _____

# Bull Battery (Sires Used) Worksheet -Silver

Date: \_\_\_\_\_



Farm Name: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City / Postal Code: \_\_\_\_\_

Telephone: \_\_\_\_\_  
 Work Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

Bull Information		Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Bull Tattoo	National ID	Bull's Sire				
Bull Eartag	Reg. #	Bull's Dam				
Birth Date (DD/MM/YY)	Reg. Name	Bull Breed	AI? _____	BIO Tested? _____	Comments (semen code, previous owner, etc.)	

# Cow Worksheet - SILVER

Name:



Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					

Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
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Cow Information			Tattoo	Breed %	Reg. Number	Reg. Name	Birthdate (DD/MM/YY)
Cow Eartag/Tattoo	National ID	Cow's Sire					
Farm/Herd Tag	Birth Date (DD/MM/YY)	Cow's Dam					



